

RESUME

Name Prof.Dr.Sanjay Dharmaraj Khairnar

Date of Birth 15th June 1961

Residential Address Flat No.201, Wing 'A',Sunrise Apartment ,Navsha Ganpati Road, Anandwalli, Gangapur Road, Nashik-422013

Office Address Loknete Vyankatrao Hiray Mahavidyalaya, Panchavati, Nashik – 422003 (M.S.)

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Designation H.O.D. & Associate Professor In Commerce

Recognised as a P.G.Teacher & 1.Business Administration

Research Guide For M.Phil & Ph.D. (Commerce Faculty - Pune University)
2.Commerce & Management
(Y.C.M.O.U.University Nashik)
3.Organizational Management
(Management Faculty- Pune University)

A. Qualification

Degree	University	Year Of Passing	Class
B.Com	Pune	1981	First
M.Com	Pune	1983	First
M.Phil	Amravati	1986	First
PhD (Industrial Development Of Nashik District, During 1975 – 1990)	Pune	1994
L.L.B.	Pune	1988	Second
N.C.E.S.(National Productivity Council)	Madras	1983

B. Teaching Experience

Under Graduate Level – 33 Years
Post Graduate Level -- 27 Years
Visiting Faculty -- 18 Years (For D.B.M)
Visiting Faculty -- 16 Years (For L.L.B.)
Visiting Faculty -- 15 Years (For M.B.A)
Visiting Faculty -- 05 Years (For B.B.A.)

C. As a Resource Person

Training Programme for Teacher & Instructors in
Accounting & Auditing

D. As a Counselor

Maharashtra Centre for Entrepreneurship
Development (M.C.E.D.) Promoted by Government
of Maharashtra

E. As a Co-ordinator

1.M.B.A. Programme – Y.C.M.O.U. Nashik
2.Certificate Course in Event Management

F. Publication (Papers & Articles)

Sr. No.	Title of Paper / Articles	Book/Journal	Publication	Year
1	Investment Service – Stock Investment in the Book	Reading in Indian Financial Services	Digvijay Publication	1993
2	“Management Audit in the modern setup”	The Indian Journal Of Commerce	The Indian Journal Of Commerce Volume XL VII No.181	Dec.-1994
3	“Globalisation of Business Education In India”-	The Indian Journal Of Commerce	The Indian Journal Of Commerce Volume XLIX No.189	Dec.-1996
4	“The Changing Scenario of the Indian Capital Market	The Indian Journal Of Commerce	The Indian Journal Of Commerce Volume 54	Oct,Dec.- 2004
5	“ Marketing of Services in Banking Sector”	Souvenir – XIII Maharashtra State Commerce Conference	L.R.T. College, Akola	24 th & 25 th Feb 2002
6	“Ethical Issues in Business”	Development Agenda of 3 rd world countries under WTO regime	Serial Publication New Delhi -110002	2004

G. Research Publication in National/ International Journals / Conferences Proceedings

Sr. No	Title of the Paper	Name of the Journal	Volume	Month & Year of Publication	ISSN / ISBN No. & Page No.
1	Prospects of Grape Wine Industry In Nashik District	The Maharashtra Journal of Commerce	Vol. I & II, 2008	Feb, 2008	P 42-45
2	Strategies in Brand Building in New Era	International Conference proceeding Dept. of Management, Pune university	Vol. I	Mar, 2009	P 36-38
3	The protection of women from Domestic Violence Act 2005	Indian Journal of Human Rights & Justice	Vol. 6	Dec, 2010	P 179-184 ISSN- 0973-6271
4	Bionics Management- Method & Tool for Innovation	Compendium of research papers	Vol. I	Oct, 2010	ISBN- 978-81-908387-3-3 P 522-525
5	The protection of women from Domestic Violence Act' 2005	Book- Gender Violence – Serials Publications, New Delhi	1 st Edition, 2011	2011	ISBN- 978-81-8387-473-1 P- 179-184
6	Micro Finance – An Emerging Horizon for Rural Development	COSMOS	Biannual	Jan 2011	ISBN- 978-81-907408-8-3 P- 23-7
7	Lean Thinking – A Need of Vibrant Management Education	KRSCMS Management Journal	Vol. I	Jan 2011	P 130-143 ISSN – 2230-8067
8	Work Life Balance – Dilemma of Modern Society	International Conference Proceedings	Vol. I	Jan 2012	ISBN- 978-93-5067-163-4 P- 369-372
9	Ethics in Corporate World & Its Impact on Overall Development of India	KRSCMS Management Journal	Vol. II	Jan 2012	P 61-65 ISSN – 2230-8067
10	The Indian Ethos in Management	National Seminar Proceedings	Vol. I	Feb 2012	ISBN- 978-93-5070-000-6 P- 89-91
11	A study of impact of Co-operative sugar factories on Socio-economic development in the area of operation with special reference to Nashik District	International Journal of Concept Management	Vol. I	April 2012	ISSN – 2277-6893 P- 70-75
12	Growth and Hospitality Courses in Maharashtra	International Journal of Business Mgt. and Soc. Sci.	Vol. II, Issue 1, Pg. 76-79	Sept.' 2012	ISSN 2249-7463
13	Undergraduate Hospitality Education : Growth and Challenges in Maharashtra	International Journal of Multidisciplinary Research	Vol. I, Issue 7, Pg. 157-160	Oct.' 2012	ISSN 2277-9302
14	Role of Sugar Factories in Rural Development	International Journal on Concept Management	Vol. I, Issue 8, Pg. 45-49	Nov.' 2012	ISSN 2277-6893
15	Green marketing – Challenges and Opportunities	National Conference Proceedings – Environment conservation	Vol 1 Pg 53-55	28 and 29 Dec 2012	ISBN- 978-93-80744-37-07

16	FDI in Multi-brand Retailing in India – Opportunities & Challenges	KRSCMS Management Journal	Vol. 3, Pg. 63-68	Jan.' 2013	ISSN 2230-8067
17	Business Excellence & Corporate Governance Framework	Indian Journal of Management Science	Vol. II, Issue I, Pg. 51-56	Feb.' 2013	ISSN 2231-279
18	History of Income Tax in India	Recent trends in Accounting, Taxation and Auditing	Vol.	March'2013	ISBN 978-93-80984-55
19	Corporate Social Responsibility Necessity and Challenges	K.B.T College National Conference Proceedings	Vol.1	Oct.2013	ISBN 978-93-83414-98-7 P 23-27
20	Role of H.R.D.in Employee Empowerment	J.D.Bitco College National Seminar Proceeding(E-Journal)	Vol.1	Oct.2013	ISBN 978-93-80744-46-9 (P 1-4)
21	Recent Challenges in Management Education With Special reference to M.B.A. affiliated to University of Pune	International Journal of Economics and Commerce(Maharashtra Economics and Commerce Association)	Vol.1	Oct.2013	ISSN-2278-2087 (P 28-30)
22	Recent Trends in Corporate Social Responsibility	State level seminar proceedings (E-Journal)	Vol.1	Oct.2013	ISBN 978-93-80744-47-6 (P 1-6)
23	Recent Trends in Corporate Social Responsibility	Indian journal of Management Science	Vol IV I 1PG 117.120	25-26 oct,2013	ISBN 978-93-80744-47-6
24	Challenges And Opportunities and the need of Research and Innovation For Food processing Industry in India	SHODH-Pioneer journal Of Information Technology and management	Vol10 (1) Pg 443-446	June 20114	ISSN-0974-8954-SHODH
25	Marketing Innovation And Ethics	IOSR Journal OF Business and Management	Vol 1 Pg45-48	July 2014	e-ISSN-2278-487-xO-ISSN-2319-7668
26	Quality Function Deployment Tech In Higher Education –A Review	KRSCMS Management Journal	Vol 05 Pg.13-19	January 2015	ISSN-2230-8067
27	A Role of Lean Techniques In Operational management	Indian Journal Of management	Vol V Pg.162-174	February 2015	ISSN-2249-0280
28	Human Resource Information System-Basics and Recent Trends	IOSR-Journal Of Business and management	Vol 01 Pg 11-15	April 2015	e-ISSN-2278-487-x P-ISSN-2319
29	Banking Trends in Banking Industries In India	International Research journal of Commerce IRJCMSS Junnar, Pune	Vol IPage-195-199	July 2015	ISSN-2321-9831
30.	30) Spirituality and Human Resource Devp.	National Seminar Proceeding JDC Bytco College, Nashik Road	Vol I Page-25-28	Oct 2015	ISBN-978-93-85664-20-5
31	New Dimension in Mobile Marketing	State Level Seminar Proceeding SPH Mahila College, Malegaon Camp	Vol – 1 Pg – 31-34	Jan 2016	ISBn-978-81-930-477-08-1
32	Entrepreneurship and Management Skill	KRCMS Management Journal Jan 2016	Vol- 6 Issue 16 Pg. 1 - 6	Jan 2016	ISSN- 2230-8067
33	Identification and analysis of needs of Aspirants from MBA Institute with ref. to Nashik	International Journal Of Management	Vol 1 Issue 1 Pg. 82-90	Jan 2016	ISSN-2455-3573

34	India as Education Hub	International Refers Multi disciplinary Journal of Contemporary Research	Vol. I Issue 1 Pg.48-51	Feb 2016	ISSN -2320-3145
35	Effect of Skill Development on Job Market in India	International Journal of Economic & Commerce	Vol I Pg. 72-76	Feb 2016	ISSN- 2278-2087
36	To study sustainability of Hotel Management students after completion of Industrial Training	Indian Journal of Management Science	Vol V Issue I Pg 71-80	Feb 2016	ISSN – 2249-0280

H. Research Paper Presented for Seminars & Conferences

Sr. No.	Sponsoring Agency	Title of the Paper	Year
1	43 rd All India Commerce Conference – Jammu	Privatisation of Public Enterprises In India	Oct.1989
2	State Level Seminar – Ahmednagar College	Commerce Education	Sept.1991
3	48 th All India Commerce Conference , Kakatiya University, Warangal	Management Audit In the Modern setup	Dec.1994
4	49 th All India commerce Conference – Jaipur	Rural Marketing – Trust & Challenges	Oct.1995
5	50 th All India Commerce conference – Hyderabad	Globalisation of Business Education in India	Dec.1996
6	53 rd All India Commerce Conference Marathwada University - Aurangabad	Business Ethics in India	Oct.1999
7	54 th All India Commerce Conference – A.M. University, Aligarh	The Changing Scenario of the Indian Capital Market	Dec.2001
8	XIII rd Maharashtra State commerce conference - L.R.T. College, Akola	Marketing of services in Banking Sector	Feb.-2002
9	55 th All India Commerce Conference – Udaipur	Business Education in changing Scenario	Oct.2002
10	State level conference at K. B. P. Mahila Kala Mahavidyalaya , Aurangabad	Challenges before Commerce Education In New Millennium	Nov.2002
11	International Commerce Congress 2003 Commerce Association of Kerala	Ethical Issues in Business	June 2003
12	56 th All India Commerce Conference – Jalgaon	Foreign Trade in Globalised Regime	Dec.2003
13	57 th All India Commerce Conference – Indore	India as a Brand Marketing Perspective	Dec.2004

14	57 th All India Commerce Conference – Indore	International Financial Marketing –changing Scenario	Dec.2004
15	All India Commerce Congress – Ernakulam	Derivative Trading – Trends in India	Jan.2005
16	National Seminar – Mapusa (Goa)	New Vistas in Commerce Education In India	March 05
17	58 th All India Commerce Conference –Varanasi	Marketing activities in service sector –A Review	Dec.2005
18	7 th International Conference on Destination India- New Delhi	India as an Educational Hub	Jan.2006
19	59 th All India Commerce Conference – Vishakapattanam	Brand Marketing Practices In India	Dec.2006
20	59 th All India Commerce Conference – Vishakapattanam	Financial Derivation Trading In India	Dec.2006
21	20 th Maharashtra State Commerce Conference – Bhor	Prospects of Grape wine Industry in Nashik District	Feb.2008
22	61 th All India Commerce Conference –Nagpur	Intellectual Property Rights – A Boon	Dec.2008
23	National Seminar on Micro finance – Junnar – Pune	Micro Finance and Rural Development	Dec.2008
24	International conference of Global Meltdown – Dept.of Management sciences (PUMBA) Pune	Strategies in Brand Building in New Era	Mar.2009
25	62 th All India Commerce Conference – MDS University Ajmer	Marketing Innovation & Ethics	Oct-2009
26	State Level Seminar – V.N.Naik- Nashik	Role of Co-operative Banking	19,20 Jan 2010
27	State Level Seminar – (L.V.H.Nashik)	Management –New Issues and Paradigms	30,31 Jan 2010
28	National Seminar – Amrutvahini – Sangamner	Management of Natural Resources challenging env.	8,9, March 2010
29	63 rd All India Commerce Conference – Goa University	Green Marketing – Challenges and opportunities	1-3 Oct.2010

30	International Seminar - Sinhgad Institute of Business Administration – Pune	Bionics Management – A method & Tool for Innovation	8-9 Oct.2010
31	National Seminar- Sapkal Knowledge Hub - Nashik	Lean Thinking-A need of Vibrant Management Education	15-17 Jan 2011
32	National Conference on Research in management – MGV-IMR, Nashik	Risk Management in Supply chain	28-30 Jan 2011
33	National Seminar- KTHM College, Nashik	Corruption eating away country's economy?	3-5 Mar 2011
34	International Conference Poona College	Recent Trends in Business Management & IT	24 Apr 2011
35	Xth International Conference –Symbiosis Institute of Operation Management- Nashik	A role of Lean Technique in operation Management	28-30 Jun 2011
36	64 th All India Commerce Conference – Pondicherry Univ.	Work life Balance – Dilemma of Modern Society	13-15 Dec 2011
37	National level seminar –K.R. Sapkal college of Management & Studies, Anjeneri, Nashik	Ethics in corporate world & its impact on overall development of India	14-16 Jan 2012
38	International Conference – MGV's Institute of Management & Research, Nashik	Work life Balance – Dilemma of modern society	27-29 Jan 2012
39	National level seminar- KTHM College, Nashik	The Indian ethos in management	30 Jan-1 Feb 2012
40	State level seminar- KTHM college, Nashik	Indian Economy- Present scenario	3-4 Feb 2012
41	National Level Seminar - Amrutvahini Institute of Management & Business Administration, Sangamner	Agro processing and food industry –Status ,opportunities and challenges	5-7 Mar 2012

42	International Conference on changes and challenges in commerce and management - Choice Institute of Management Studies and Research, Pune	Under Graduate Hospitality Education – Growth and Challenges in Maharashtra	15 Sept. 2012
43	International Conference on changes and challenges in commerce and management - Choice Institute of Management Studies and Research, Pune	Growth of Hospitality Courses in Maharashtra	24-25 Sep. 2012
44	National Seminar on Govt. Economic Initiatives - K.R. Sapkal College of Management Studies, Anjeneri	Foreign Direct Investment in Multi-brand Retailing in India	12-13 Jan 2013
45	State Level Seminar On Academic Reforms in Higher Education - G.D.A.B. City College, Malegaon	Academic Reforms in Higher Education – Present Scenario	5-6 Feb 2013
46	National Seminar on Business Excellence through Corporate Governance - M.G.V. IMR, Panchavati	Business Excellence and Corporate Governance Framework	8-9 Feb 2013
47	International Conference on Innovative Emerging Strategies in Commerce , Economics and Management - K.T.H.M. College, Nashik	Innovative Emerging Strategies in Commerce	20-21 Feb 2013
48	National conference on environment conservation and sustainable development. J.D. Bytco College -Nashki Road.	Green Marketing – Challenges and opportunities.	28-29 Dec 2012
49	National Conference on Recent Trends in Accounting , Taxation and Auditing Malpani College, Sangamner	History of Income-Tax in India	15-16 Mar 2013
50	National conference at K.B.G.T. College of Engineering, Nashik	Corporate Social Responsibility - Necessity and Challenges	8 th Oct 2013
51	Amrutvahini Institute of Management and Business Administration, Sangamner	Roll of Women Entrepreneur	09 th Oct 2013
52	National Seminar at J.D.Bitco College, Nasik Road	Roll of H.R.D.in Employee Empowerment	14-16 Oct 2013

53	Sandeep institute of Technology and research center Anjeneri (Nasik)	Current Challenges in Management Education With Special reference to M.B.A. affiliated to University of Pune	17-18 Oct 2013
54	State level Seminar at J.D.Bitco College Nasik Road	Recent Trends in Corporate Social Responsibility	25-26 Oct 2013
55	International Conference at M.G.V s Institute of Management and Research Nasik 3	Recent Trends in Corporate Social Responsibility	09-11 Jan 2014
56	National Seminar at K.R.S.College of Management Studies Anjeneri, Nashik	Emerging Trends in Management Education	31 Jan - 1 Feb.14
57	National Seminar at K R Sapkal college Of Management Studies Nashik	QFD Tec. In Higher Education	Sep 2014
58	National Conference at MGVI institute of Management and Research	Transformation through Entrepreneurship	Dec 2014
59	National Conference at MVP Arts Science and Commerce College, Satana	Change In trend in Service Marketing	Dec 2014
60	National Conference LVH College Nashik 3	Capability and Well Being of Human Being	Jan 2015
61	National Seminar at KKW college Pimpalgaon B. Nashik	Marketing Innovation and Ethics	Jan 2015
62	MVP Arts , Science and Commerce College Igatpuri Nashik	Impact Of FDI On Indian Economy	Jan 2015
63	National Conference at MET's Institute Of Management	Human Resource Information System – Basics and Recent Trends	Feb 2015
64	One Day multi faculty National Seminar at JD Bytco College	Spirituality and Human Resource Development	Oct 2015
65	National seminar at KSK College, CIDCO, Nashik	Impact of E Banking on Traditional Bank Services	Jan 2016

66	National Conference at MGVIIMR Nasik	Study of Sustainability of Hotel Management Student after Completion Of Industrial Training	Jan 2016
67	State level seminar at SPH Mahila College Malegaon Camp	New Dimension in Mobile Marketing	Jan 2016
68	National Conference at MVPs Institute of Management Nasik	Identification and analysis of needs of Aspirants from MBA Institutes in Nasik	Jan 2016
69	State Level Workshop at Dr.M.S.Gosavi Institute of Business Study, Nashik	Data Analysis in Research	Jan 2016
70	International Seminar at KRS College of Management, Nashik	Entrepreneurship and Management Skill	Jan 2016
71	State level Seminar at LVH College, Nashik	Food Security In India	Jan 2016
72	National Conference at MGVI Arts Commerce and Science college	India as an Education Hub	Feb 2016
73	International Conference at Sandip Institute of Technology and Research Centre, Nashik	Effect of skill Development on Job Market In India	Feb 2016
74	National Conference at Ashoka International Centre for Educational Studies and Research Nashik	Paradigms In Management Education	Feb 2016

I. Book Published

1. Bharatiya Artha Vyavasthapan- Ek Drushtishep, Editor Prof. Dr. S. D. Khairnar, Digvijay Prakashan, Nashik (Aug 2004)

2. Cost and Works Accounting II, Diamond Publication, Pune (ISSN – 978-81-84-83-619-6) June 2015,

3. Cost and Works Accounting III, Diamond Publication, (ISSN 978-81-8483-628-8) June 2015

4. Management Control System. Success Publication for T.Y BBA (ISSN 97893-5158-470-4) Dec 2015

J. Position held at Universities

1. Member of faculty of commerce of University of Pune. (2005-2010)
2. Member of Board of studies in Business Law of university of Pune. (2005-2010)
3. Member of Board of studies in Statistics & Computer application of University of Pune. (2005-2010)
4. Member of Board of study in Accountancy of S.P. University (2010-2015)
5. Member of Syllabus framing committee in Business Law of University of Pune (2005-2010)
6. Member of research & recognition committee in Business Law of University of Pune (2005-2010)
7. Member of Board of studies in Accountancy of University of Pune (2005-2010)
8. Member of selection committee of Assistant Professor in commerce of Pune University.
9. Member of LIC for continuation and extension of affiliation of university of Pune
10. Co-ordinator for Y.C.M.O.U University Nashik for MBA Programme conducted at V.H.College ,Panchavati,Nashik
11. Paper Setter, Examiner, Moderator for F.Y.B.Com, S.Y.B.Com. Corporate Law, T.Y.B.Com. B.B.A. Business Law MBA (YCMOU), Legal Aspects in Business, Law of Contract
12. External Referee for the evaluation of Ph.D. Dissertation and Viva Voce
13. Subject Expert for Ph.D. students Admission (Member of Pre Submission Panel) (University of Pune)

K. Life Member All India Commerce Association

L. Refresher and Orientation Courses Attended

1. **Orientation course** for Programme officers-NSS-Pune University, 18-27 Sept.1995
2. **Refresher course** in Commerce - Academic Staff college –Saurashtra University , Rajkot, 24/06/96 to 13/07/96
3. **Refresher course** in commerce – Academic Staff College – H.P.University ,Simla (H.P.), 20/04/98 to 09/05/98

4. Refresher course in commerce – Academic Staff College – Saurashtra University, Rajkot,
22/06/98 to 11/07/98

5. Refresher course in commerce – Academic Staff College – Gujrat University Ahemdabad
17/12/98 to 06/01/99

M. Minor Research Project Completed

UGC-WRO-PUNE (w.e.f.03/09/2009 for 2 Years) On Organization and Management performance of co-operative sugar factories with special reference to Nashik District (Amount-54500/-)

N. List of M. Phil awarded students under the Supervision

Sr. No	Name of Student	University	Year	Title of Dissertation
1	Bedmutha Pallavi Suresh PRN-SR2000050	YCMOU	2008-09	A study of materials management in electronic industry with reference to Thermo fisher Scientific Industries Pvt.Ltd.Nashik
2	Gavane Vandana Sitaram PRN-2000056	YCMOU	2008-09	Babhleshwar sahakari Dudh Udtpadak Sanghache Arthik vikasatil yogdan

O. List of Ph.D. students under Guidance

Sr. No	Name of Student	University	Year	Title of Dissertation
1	Rayate Pravin Bhausheb	Pune	28/08/08 (Ph.D.Awar ded on 08/11/2013	“A study of Lean Manufacturing Techniques in improving the Organizational development with special reference to private sector industries in Nashik Industrial Area”
2	Poojara Jayesh	Pune	08/09/08 Ph.D. Awarded on 04/05/2013	A study of Investors response to mutual fund scheme in Anand District

3	Hire Jaydeep Y.	Pune	30/08/10	The role of Hotel Management institute in providing skilled professional to hospitality industry in golden triangle of Maharashtra(Mumbai-Pune-Nashik)
4	Gunjal Sachin	Pune	30/08/10	A study of impact of co-operative sugar factory on socio-economic development in the area of operation with special reference to Nashik Dist.

P.Best Teacher Award -Awarded by Panchvati Sarvajnik Vachnalaya.Nasik on 07/09/2013

Prof. Dr. S. D. Khairnar